

NASDAQ Copenhagen A/S Nikolaj Plads 6 DK-1007 Copenhagen K Announcement no. 39/2023 15 November 2023 Company reg. (CVR) no. 15701315

# Interim report - Third quarter of 2023

Summary: SP Group generated revenue of DKK 1,953.2 million in the 9M 2023 reporting period, a decline of 2.7% from DKK 2,007.5 million in 9M 2022. EBITDA was down by 8.6% to DKK 323.9 million from DKK 354.4 million last year, and profit before tax fell by 31.5% to DKK 139.0 million. FY 2023 guidance is maintained. SP Group continues to expect FY 2023 revenue to grow by 0-10% with an EBITDA margin of 16-19% and an EBT margin of 7-10%.

The Board of Directors of SP Group A/S has today considered and approved the interim report for 9M 2023. Highlights of the interim report:

- The 9M 2023 revenue was down by DKK 54.4 million to DKK 1,953.2 million, or by 2.7%, relative to the yearearlier period. Company acquisitions added DKK 45.0 million to consolidated revenue. Q3 revenue fell by 4.0% year on year.
- Earnings before depreciation, amortisation and impairment losses (EBITDA) for the 9M 2023 period were DKK 323.9 million, against DKK 354.4 million in 9M 2022. Company acquisitions added DKK 8.5 million to EBITDA. EBITDA declined by DKK 11.0 million in Q3 2023, for a 10.5% drop year on year.
- Depreciation, amortisation and impairment losses amounted to DKK 152.1 million, an increase of DKK 18.4 million relative to the same period last year as a result of investments made in 2022 and 2023. Amortisation and depreciation of acquired companies accounted for DKK 4.5 million of the increase.
- Profit before net financials (EBIT) came to DKK 171.9 million in 9M 2023, a 22.1% decline from DKK 220.7 million in the 9M 2022 period. EBIT for the third quarter was DKK 42.4 million, a 28.1% decline from DKK 58.9 million in Q3 2022.
- Net financials were an expense of DKK 32,8 million, a DKK 15.1 million increase relative to 9M 2022 that was due to higher interest rates, negative value adjustments and the servicing of a larger debt.
- Profit before tax (EBT) was DKK 139.0 million in 9M 2023, a 31.5% decline from DKK 202.9 million in 9M 2022. The Q3 EBT was DKK 31.1 million against DKK 49.4 million in Q3 2022.
- Earnings per share (diluted) were DKK 8.90 in 9M 2023, a 32.2% drop from DKK 13.12 in 9M 2022.
- Sales of our own brands were down by 16.0% in 9M 2023 to DKK 455.2 million. SP Group's own brands
  accounted for 23.3% of 9M 2023 revenue. In the third quarter, the sale of own brands declined by only 8.4%.
- Sales to the cleantech and automotive industries increased during the reporting period, whereas sales to the healthcare (ergonomics), food-related industries and other demanding industries declined.
- There was a cash inflow from operating activities of DKK 288.6 million in 9M 2023, against a DKK 210.2 million inflow in 9M 2022.
- Net interest-bearing debt (NIBD) amounted to DKK 965.2 million at 30 September 2023, against DKK 901.5 million at 30 September 2022. At 31 December 2022, NIBD amounted to DKK 1,034.5 million. NIBD was 2.2 times LTM EBITDA. NIBD fell by DKK 69.3 million in 9M 2023.
- SP Group continues to expect FY 2023 revenue to grow by 0-10% at an EBITDA margin of 16-19% and an EBT margin of 7-10%. However, due to the high rate of inflation, higher interest rates, volatile energy prices and the wars in Ukraine and Gaza, our levels of activity and cash flows over the coming months are subject to considerable uncertainty.

#### Statement by CEO Frank Gad:

"Unfortunately, our revenue and earnings declined in the nine months to 30 September 2023 due to customer de-stocking, the higher interest rates and the reduced macroeconomic activity.

We expect to see growth over the coming quarterly periods. Both we and our customers have many exciting projects in the pipeline, which we expect will contribute to restoring growth."

Further information: CEO Frank Gad Tel: +45 70 23 23 79 www.sp-group.dk





## FINANCIAL HIGHLIGHTS AND KEY RATIOS

Income statement Revenue Profit before depreciation, amortisation and impairment losses (EBITDA) Depreciation, amortisation and impairment losses Profit before net financials (EBIT) Net financials Profit before tax (EBT) Profit for the period Earnings per share (DKK) Earnings per share (DKK)	583,046 93,681 -51,323 42,358 -11,240 31,118 24,224	607,069 104,712 -45,805 58,907 -9,501 49,406 38,512	1,953,154 323,931 -152,066 171,865 -32,845 139,020	2,007,530 354,351 -133,678 220,673 -17,777 202,896	2,656,342 478,445 -182,315 296,130
Profit before depreciation, amortisation and impairment losses (EBITDA) Depreciation, amortisation and impairment losses Profit before net financials (EBIT) Net financials Profit before tax (EBT) Profit for the period Earnings per share (DKK)	93,681 -51,323 42,358 -11,240 31,118	104,712 -45,805 58,907 -9,501 49,406	323,931 -152,066 171,865 -32,845 139,020	354,351 -133,678 220,673 -17,777	478,445 -182,315 296,130
Depreciation, amortisation and impairment losses Profit before net financials (EBIT) Net financials Profit before tax (EBT) Profit for the period Earnings per share (DKK)	-51,323 42,358 -11,240 31,118	-45,805 58,907 -9,501 49,406	171,865 -32,845 139,020	220,673 -17,777	-182,315 296,130
Profit before net financials (EBIT) Net financials Profit before tax (EBT) Profit for the period Earnings per share (DKK)	42,358 -11,240 31,118	58,907 -9,501 49,406	171,865 -32,845 139,020	220,673 -17,777	296,130
Net financials Profit before tax (EBT) Profit for the period Earnings per share (DKK)	-11,240 31,118	-9,501 49,406	-32,845 139,020	-17,777	
Profit before tax (EBT) Profit for the period Earnings per share (DKK)	31,118	49,406	139,020	-	
Profit for the period Earnings per share (DKK)				202 806	-27,599
Earnings per share (DKK)	24,224	38,512		-	268,531
			108,500	160,135	213,443
Farnings por share, diluted (DKK)			8.90	13.12	17.49
Earnings per share, diluted (DKK)			8.90	13.12	17.49
Balance sheet					
Non-current assets			1,748,528	1,603,096	1,762,928
Total assets			2,913,634	2,756,351	2,961,902
Equity including non-controlling interests			1,391,478	1,169,726	1,266,102
Investments in property, plant and equipment (excluding acquisitions)	46,474	53,241	136,210	176,233	245,365
Net working capital (NWC)			746,269	608,615	696,320
Net interest-bearing debt (NIBD)			965,227	901,497	1,034,548
NIBD/EBITDA (LTM)			2.2	2.0	2.2
Cash flows					
Cash flows from:					
- operating activities	101,754	73,623	288,562	210,203	264,491
- investing activities	-46,115	-34,769	-120,150	-198,640	-320,927
- financing activities	-60,204	-56,040	-189,001	-19,788	67,697
Change in cash and cash equivalents	-4,565	-17,186	-20,589	-8,225	11,261
Key ratios					
EBITDA margin (%)	16.1	17.2	16.6	17.7	18.0
EBIT margin (%)	7.3	9.7	8.8	11.0	11.1
Profit before tax (EBT) as a percentage of revenue	5.3	8.1	7.1	10.1	10.1
Return on invested capital incl. goodwill (%)					13.3
Return on invested capital ex. goodwill (%)					15.2
Return on equity, excluding non-controlling interests (%)					18.2
Equity ratio, excluding non-controlling interests (%)			47.6	42.3	42.6
Equity ratio, including non-controlling interests (%)			47.8	42.4	42.7
Financial gearing			0.7	0.8	3.0
Cash flow per share, DKK			23.74	17.25	21.73
Total dividends for the year per share (DKK)					3.00
Market price, end of period (DKK per share)			203.00	210.00	256.50
Net asset value per share, end of period (DKK)			113.63	95.69	103.77
Market price/net asset value, end of period			1.79	2.19	2.47
Number of shares, end of period of which treasury shares, end of period			12,490,000 277,561	12,490,000 298,905	12,490,000 321,663
Average no. of employees			2,370	298,905	2,485

The financial ratios have been calculated in accordance with 'Recommendations & Ratios' issued by CFA Society Denmark. The definitions are listed on page 88 of the 2022 Annual Report.



## MANAGEMENT COMMENTARY

## **9M PERFORMANCE REVIEW**

Unfortunately, our revenue declined as value chains normalised (destocking), and due to higher interest rates and reduced macroeconomic activity during the first nine months of 2023.

We incurred a decline in sales to many customers across industries and geographies in the first nine months of 2023. The setback was the most pronounced in our international markets, as sales outside Denmark in the 9M period fell by 4.4%. Sales to our Danish customers were up by 1.8%.

International sales fell by 3.2% in local currencies.

Performance numbers by customer group relative to the corresponding period of 2022:

	Q3 2023	Acc. Q3 2023
Healthcare	0.6%	-6.4%
Cleantech	17.3%	10.8%
Food-related	-8.0%	-12.2%
Automotive	-19.7%	1.7%
Other demanding industries	-33.8%	-9.9%
of which own brands	-8.4%	-16.0%

Most of the change in revenue for the 9M period was due to reduced volume sales. Exchange rate developments reduced revenue by about DKK 17.6 million (mainly USD and RMB depreciating), equal to 0.9% of revenue.

Acquired businesses and operations contributed about DKK 45.0 million to revenue in the 9M period.

Organic growth in local currencies was negative at about 3.9% in 9M 2023.

Sales to the healthcare industry were down by 6.4% year-on-year to DKK 637.0 million and now account for 32.6% of consolidated revenue.

Sales to the cleantech industry were up by 10.8% to DKK 613.5 million and now make up 31.4% of consolidated revenue.

Sales to food-related industries fell by 12.2% to DKK 243.4 million and now make up 12.5% of consolidated revenue.

Sales to the automotive sector were up by 1.7% to DKK 108.8 million, equal to 5.6% of revenue.

Sales to other demanding industries were down by 9.9% to DKK 350.5 million and now account for 17.9% of consolidated revenue.

Sales of our own brands were down by 16.0% and now account for 23.3% of consolidated revenue.

SP Medical reported an 11.8% improvement in guidewire sales.

TPI reported a 26.1% improvement in sales of farm ventilation components.

MedicoPack reported a 23.9% increase in sales of own-brand medical packaging.

Tinby Skumplast, MM Composite, Dan-Hill-Plast, Ulstrup Plast, Neptun Plast, Atlantic Floats, Nycopac and Meditec along with SP Moulding reported a combined 10.6% increase in own-brand sales – standard industry components – which amounted to a total of DKK 121.3 million.

Ergomat reported a 42.2% decline in sales of ergonomic products. Unfortunately, this is not the first time we have seen customers defer investments in ergonomics and health and safety in difficult economic times, but investments generally normalise over time.

Sales were down 25% in the third quarter and by close to 50% in the two preceding quarters.

SP Group continued to step up marketing efforts towards both existing and potential customers. We won new customers in the first nine months of 2023 and are continuing our proactive approach to developing and marketing a number of new solutions, including for the healthcare, cleantech and food-related industries, which we believe hold an attractive growth potential for our company.

Volume sales to the healthcare industry (excluding ergonomics) are improving and we have won orders for many new plastic components for regular shipment.

International sales made up 71.3% of revenue (compared with 72.5% in 9M 2022).

SP Group continually seeks to optimise its business under the prevailing market conditions by raising production efficiency, aligning capacity and pursuing tight cost management.

In addition to capacity adjustments, we focus on adjusting our general costs on an ongoing basis. Our goal at SP Group is for all of our production facilities to manufacture and deliver better, cheaper and faster. We continually consider steps to cut



consumption of input materials and resources (reducing carbon emissions etc.) and to reduce the time necessary to commission equipment as well as switch-over times. The current LEAN process will continue with the focus on improving processes and flows and strengthening our employees' competencies.

Currently, 70% of our staff are employed outside Denmark.

The Group's headcount fell by 121 during the nine months to 30 September 2023, due to a drop in business activity.

Staff reductions took place mainly in Poland (65), Latvia (32), Denmark (19), Finland (11) and China (7), while more staff were taken on in Slovakia (15).

At 30 September 2023, SP Group had 2,359 employees worldwide.

In February 2022, Russia brutally attacked neighbouring Ukraine, invading the country with military might and causing substantial loss of human life, equipment, dignity and prospects for us all.

SP Group has no factories, sales offices or other direct investments in Russia, Belarus or Ukraine. We have no employees or suppliers in any of the three countries. We have no investors or creditors in any of the three countries. Our direct trade with customers in those three countries amounted to about DKK 0 million in 2022. We began trading in Ukraine in 2023.

We will undoubtedly see a continued adverse impact from the high rate of inflation, higher interest rates, the energy crisis and weaker growth in the global economy. There is an urgent need for investment in more wind turbines, solar panels and other equipment that can help eliminate Europe's reliance on Russian gas and oil. SP Group applauds the EU's decision to rapidly boost production of electricity from onshore and offshore wind turbines.

We have not incurred any losses on trade receivables due to the crisis, nor do we expect any.

In addition, SP Group has extended its credit facilities with its primary bankers until spring 2024. The financial covenants are unchanged:

- Net interest-bearing debt (NIBD) may be up to 3.5x LTM EBITDA, but up to 4.0x EBITDA during the initial two quarters following a debt-funded acquisition.
- The equity ratio must never be below 25%.

NIBD/EBITDA is expected to be less than 3.0 by 31 December 2023.

In March 2023, the Company sold 12,000 treasury shares to cover the cost of warrants exercised under the 2017 warrant programmes. The proceeds added DKK 2.6 million in cash to equity.

At the Company's annual general meeting on 27 April 2023, it was resolved to distribute a dividend of DKK 3.00 per share, for a total of DKK 37.5 million, to the shareholders. The dividend was paid out in early May 2023.

SP Group is committed to continuing its aggressive M&A strategy of making value-generating acquisitions that contribute to increasing the scale and diversification of the Group. The acquisition experience we have compiled in recent years has enabled us to achieve effective synergies leading to both top and bottom-line growth.

### FINANCIAL PERFORMANCE REVIEW

Revenue for the first nine months of 2023 amounted to DKK 1,953.2 million, a 2.7% decline from DKK 2,007.5 million in the year-earlier period. Acquired businesses and operations increased revenue by about 2.3 percentage points. Exchange rate developments reduced revenue growth by about 0.9 of a percentage point.

The consolidated 9M 2023 EBITDA was DKK 323.9 million compared with DKK 354.4 million in 9M 2022. Acquired businesses and operations contributed DKK 8.5 million.

The EBITDA margin was 16.6%, against 17.7% in 9M 2022 due to a changed product mix.

Profit before net financials (EBIT) came to DKK 171.9 million in 9M 2023, against DKK 220.7 million in 9M 2022. The EBIT margin was 8.8% in 9M 2023 compared with 11.0% in 9M 2022.

Net financials were an expense of DKK 32.8 million in 9M 2023, a DKK 15.1 million increase relative to 9M 2022 that was due to higher interest rates, negative value adjustments and the servicing of a larger debt.

Profit before tax (EBT) amounted to DKK 139.0 million in 9M 2023 as against DKK 202.9 million in 9M 2022. The 9M 2023 EBT margin was 7.1%, against 10.1% in the same period of last year.

The tax rate rose to 22.0% from 21.1%.

Total assets amounted to DKK 2,913.6 million at 30 September 2023, compared with DKK 2,756.4 million at 30 September 2022 and DKK 2,961.9 million at 31 December 2022. The equity ratio was 47.8% at 30 September 2023, as against 42.4% at 30 September 2022 and 42.7% at 31 December 2022.



Total assets fell by approximately DKK 48.3 million during the nine months to 30 September 2023. The amount breaks down as follows: a drop in gross working capital (DKK 13.3 million), a drop in cash and cash equivalents (DKK 20.6 million), a drop in intangible assets (DKK 14.9 million), an increase in property, plant and equipment (DKK 1.0 million) and a drop in financial assets (DKK 0.5 million).

Net interest-bearing debt amounted to DKK 965.2 million at 30 September 2023, against DKK 1,034.5 million at the beginning of 2023 and DKK 901.5 million at 30 September 2022.

Being focused on working capital, the Group has sold selected trade receivables. Net interest-bearing debt was 2.2x the LTM EBITDA of DKK 448.1 million. NIBD/EBITDA at 31 December 2022 was 2.2. We remain strongly committed to reducing the interestbearing debt by increasing cash flows from operating activities.

Equity was reduced in the 9M reporting period due to exchange rate adjustments of foreign subsidiaries (by DKK 1.1 million) and increased due to value adjustment of financial instruments acquired to hedge future cash flows, such instruments consisting mainly of forward contracts (PLN against EUR, by DKK 62.2 million).

Equity was reduced by the purchase and sale of treasury shares in the reporting period for a net amount of DKK 11.5 million.

Equity amounted to DKK 1,391.5 million at 30 September 2023 against DKK 1,169.7 million at 30 September 2022 and DKK 1,266.1 million at 31 December 2022.

Equity increased by DKK 125.4 million in 9M 2023.

The equity ratio rose to 47.8% from 42.4% at 30 September 2022 and 42.7% at 1 January 2023.

#### **Cash flows**

Cash flows from operating activities were DKK 288.6 million in 9M 2023, which was DKK 78.4 million more than in the 9M 2022 period.

In the 9M 2023 period, the Group spent DKK 120.2 million on investments, a net amount of DKK 189.8 million on reducing non-current loans, a net amount of DKK 11.5 million on buying and selling treasury shares, increased deposits by DKK 0.5 million, paid DKK 36.3 million in dividends, DKK 14.1 million on changes in short-term bank debt and the Group raised long-term debt of DKK 34.1 million. The resulting change in cash and cash equivalents was an outflow of DKK 20.6 million.

Management believes that the Company's capital resources remain sound relative to its operations and

that it has sufficient cash resources to meet its current and future liabilities. The Company has had good, long-standing and constructive relationships with its financial cooperative partners, which are expected to continue.

#### **OUTLOOK FOR THE REST OF 2023**

The global economy remains fragile and subject to political uncertainty and economic volatility. Our neighbouring markets in Europe have alarming rates of inflation, grave government budget deficits, high indebtedness and very low growth.

Russia's invasion of Ukraine may continue to have considerable adverse effects on the global economy and on our customers and suppliers – and thus on SP Group's performance.

Trade barriers between the USA and the EU and between the USA and China may have a strong adverse effect on the global economy and, by extension, on SP Group's performance. A higher level of interest rates would also have an adverse effect on SP Group's performance.

We plan to launch a number of new products and solutions for our customers, particularly in the healthcare, cleantech and food-related industries. These new solutions are expected to drive growth and earnings.

We are well positioned to contribute advanced solutions for the green transition, and we expect to see a revival of growth in the wind turbine industry in the coming years.

After acquiring Bovil and DAVINCI 3D, we are even better positioned to support our customers from product launch to full-scale production.

By acquiring Meditec, we added to our existing skills and expertise within the healthcare field.

We intend to maintain a high level of investment in 2023. We expect to make the largest investments in our healthcare operations.

Amortisation and depreciation charges are expected to be higher than in 2022, in part due to the substantial investments made in 2022 and 2023.

Financial expenses are expected to be higher than in 2022 due to the higher level of interest rates.

By combining these factors with tight cost management and swift capacity alignment, and by maintaining a strong focus on risk management, cash management and capital management, our Group is strongly positioned for the future.



Due to the high rate of inflation, rising interest rates, the energy crisis and the wars in Ukraine and Gaza, our levels of activity and cash flows over the coming months are subject to considerable uncertainty.

However, it is difficult to provide meaningful guidance in a world where wars are raging in Ukraine and Gaza, the inflation crisis continues to rage at various stages in different countries and where the situation is rapidly evolving.

At the present time, SP Group expects FY 2023 revenue to grow by 0-10% with an EBITDA margin of 16-19% and an EBT margin of 7-10%.

# OTHER MATTERS AND EVENTS OCCURRING DURING THE REPORTING PERIOD

In Poland, we have finished setting up the new 12,000m<sup>2</sup> factory facility for Ergomat, and the company now has scope to expand capacity.

In the USA, we have acquired a plot and have started designing our new injection moulding factory in Atlanta, which is expected to be ready for operations in mid-2024.

In China, SP Moulding and Tinby now operate from a shared location in Suzhou.

In Finland and Slovakia, our new solar panel plants are now in operation.

In Denmark, we have moved a step closer to establishing a solar panel plant in cooperation with our two partners in Juelsmindehalvøens Solar A/S.

The Hedensted local authority council has resolved to send for public consultation the local plan, which will hopefully allow for the solar panel plant to be erected.

We are awaiting the final approval.

We are busy preparing quotes for new projects for our customers. We continue to see customer interest in new competitive solutions in plastic and composite materials at lower costs, lower weight and with a reduced carbon footprint.

# OTHER MATTERS AND EVENTS AFTER THE BALANCE SHEET DATE

No significant events have occurred after the balance sheet date until the publication of this interim report that have not been disclosed in this interim report.



## STATEMENT BY MANAGEMENT

The Board of Directors, the Executive Board and the rest of management have today considered and approved the interim report of SP Group A/S for the nine months ended 30 September 2023.

The interim report, which has been neither audited nor reviewed by the Company's auditors, was prepared in accordance with IAS 34 'Interim Financial Reporting' as adopted by the EU and additional requirements of the Danish Financial Statements Act.

In our opinion, the interim financial statements give a true and fair view of the Group's assets, liabilities and financial position at 30 September 2023 and of the results of the Group's operations and cash flows for the nine months ended 30 September 2023.

Furthermore, in our opinion, the Management commentary gives a true and fair review of the development of the Group's activities and financial affairs, the financial results for the period and the Group's financial position in general as well as a true and fair description of the principal risks and uncertainties which the Group faces.

Søndersø, 15 November 2023

## Executive Board and other members of Group management

Frank Gad CEO Søren Ulstrup Executive Vice President

Lars Ravn Bering Executive Vice President /Tilde Kejlhof CFO

**Board of Directors** 

Hans W. Schur Chairman Erik P. Holm Deputy Chairman

Hans-Henrik Eriksen

Bente Overgaard

Marie Bakholdt Lund



# **INCOME STATEMENT (summary)**

DKK '000	<b>Q3 2023</b> (unaud.)	<b>Q3 2022</b> (unaud.)	Acc. Q3 2023 (unaud.)	Acc. Q3 2022 (unaud.)	<b>FY 2022</b> (audited)
Revenue	583,046	607,069	1,953,154	2,007,530	2,656,342
Production costs	-391,574	-404,676	-1,311,484	-1,341,476	-1,783,183
Contribution margin	191,472	202,393	641,670	666,054	873,153
Profit before depreciation, amortisation and impairment losses (EBITDA)	93,681	104,712	323,931	354,351	478,445
Depreciation, amortisation and impairment losses	-51,323	-45,805	-152,066	-133,678	-182,315
Profit before net financials (EBIT)	42,358	58,907	171,865	220,673	296,130
Net financials	-11,240	-9,501	-32,845	-17,777	-27,599
Profit before tax (EBT)	31,118	49,406	139,020	202,896	268,531
Tax on profit for the period	-6,894	-10,894	-30,520	-42,761	-55,088
Profit for the period	24,224	38,512	108,500	160,135	213,443
Attributable to:					
Parent company shareholders	24,072	38,490	108,142	159,828	212,842
Non-controlling shareholders	152	22	358	307	601
Earnings per share (DKK)			8.90	13.12	17.49
Earnings per share, diluted (DKK)			8.90	13.12	17.49

## STATEMENT OF COMPREHENSIVE INCOME

DKK '000	<b>Q3 2023</b> (unaud.)	<b>Q3 2022</b> (unaud.)	Acc. Q3 2023 (unaud.)	Acc. Q3 2022 (unaud.)	<b>FY 2022</b> (audited)
Profit for the period	24,224	38,512	108,500	160,135	213,443
<i>Items that may be reclassified to the income statement:</i>					
Exchange rate adjustment relating to foreign companies	-4,708	1,495	-1,084	14,243	-989
Net fair value adjustment of financial instruments acquired to hedge future cash flows	-25,561	-1,827	62,231	-49,720	15,983
Other comprehensive income	-30,269	-332	61,147	-35,477	14,994
Comprehensive income	-6,045	38,180	169,647	124,658	228,437
Allocation of comprehensive income for the period:					
Parent company shareholders	-6,222	38,174	169,311	124,408	227,913
Non-controlling shareholders	177	6	336	250	524
Earnings per share (DKK)			13.95	10.23	18.77
Earnings per share, diluted (DKK)			13.95	10.23	18.77



# **BALANCE SHEET (summary)**

DKK '000	<b>30.09.</b> <b>2023</b> (unaud.)	<b>30.09.</b> <b>2022</b> (unaud.)	<b>31.12.</b> <b>2022</b> (audited)
Intangible assets*	443,663	396,700	458,552
Property, plant and equipment	1,294,111	1,193,607	1,293,170
Financial assets	1,309	1,792	1,761
Deferred tax assets	9,445	10,997	9,445
Total non-current assets	1,748,528	1,603,096	1,762,928
Inventories	661,725	674,265	739,236
Receivables*	430,546	405,046	366,314
Cash	72,835	73,944	93,424
Total current assets	1,165,106	1,153,255	1,198,974
Total assets	2,913,634	2,756,351	2,961,902
Equity including non-controlling interests	1,391,478	1,169,726	1,266,102
Non-current liabilities	727,970	816,792	806,019
Current liabilities*	794,186	769,833	889,781
Equity and liabilities	2,913,634	2,756,351	2,961,902

\* See notes 3, 4 and 5 to the financial statements on pp. 14 and 15 for changes in goodwill, the fair value of derivative financial instruments and capital position.



## CASH FLOW STATEMENT

ASH FLOW STATEMENT	Q3 2023	Q3 2022	Acc. Q3 2023	Acc. Q3 2022	FY 2022
DKK '000	(unaud.)	(unaud.)	(unaud.)	(unaud.)	(audited)
Profit before net financials (EBIT)	42,358	58,907	171,865	220,673	296,130
Depreciation, amortisation and impairment losses	51,323	45,805	152,066	133,678	182,315
Share-based payment	1,329	933	3,591	2,451	3,388
Value adjustments, etc.	4,444	-643	22,099	1,908	-936
Change in working capital	25,962	-15,418	12,277	-106,238	-128,159
Interest expenses paid	-15,838	-6,705	-43,304	-17,112	-29,399
Income tax received/paid	-7,824	-9,256	-30,032	-25,157	-58,848
Cash flows from operating activities	101,754	73,623	288,562	210,203	264,491
Acquisition of subsidiary and associate businesses	0	0	0	-44,287	-92,258
Acquisition of intangible assets	359	-1,719	-1,605	-7,439	-15,217
Acquisition of property, plant and equipment, net	-46,474	-33,050	-118,545	-146,914	-213,452
Cash flows from investing activities	-46,115	-34,769	-120,150	-198,640	-320,927
Dividends paid	0	0	-36,337	-36,683	-36,683
Deposits, adjustment	-35	-51	457	-206	-177
Acquisition of treasury shares	0	-7,425	-14,161	-30,691	-39,247
Sale of treasury shares	0	0	2,636	25,969	25,969
Raising of long-term loans	0	100,000	34,128	302,700	312,205
Instalments on non-current liabilities	-49,110	-39,252	-189,801	-142,070	-191,499
Bank debt, adjustment	-11,059	-109,312	14,077	-138,807	-2,871
Cash flows from financing activities	-60,204	-56,040	-189,001	-19,788	67,697
Change in cash and cash equivalents	-4,565	-17,186	-20,589	-8,225	11,261
Cash and cash equivalents at beginning of period	77,400	91,124	93,424	82,163	82,163
	72,835	73,938	72,835	73,938	93,424



# **CHANGES IN EQUITY** since 1 January:

	Equity attributable to parent company shareholders		Equity attributable to non-controlling interests		Equity including non-controlling interests	
DKK '000	<b>2023</b> (unaud.)	<b>2022</b> (unaud.)	<b>2023</b> (unaud.)	<b>2022</b> (unaud.)	<b>2023</b> (unaud.)	<b>2022</b> (unaud.)
Balance at 1 January	1,262,648	1,081,092	3,454	2,930	1,266,102	1,084,022
Profit for the period	108,142	159,828	358	307	108,500	160,135
Other comprehensive income:						
Exchange rate adj., foreign subsidiaries	-1,062	14,300	-22	-57	-1,084	14,243
Value adjustment of derivative financial instruments	62,231	-49,720	0	0	62,231	-49,720
Total other comprehensive income	61,169	-35,420	-22	-57	61,147	-35,477
Comprehensive income for the period	169,311	124,408	336	250	169,647	124,658
Share-based payment Acquisition of treasury shares	3,591 -14,161	2,451 -30,691	0	0	3,591 -14,161	2,451 -30,691
Sale of treasury shares	2,636	25,969	0	0	2,636	25,969
Dividends paid	-36,337	-36,683	0	0	-36,337	-36,683
Transactions with shareholders	-44,271	-38,954	0	0	-44,271	-38,954
Balance at 30 September	1,387,688	1,166,546	3,790	3,180	1,391,478	1,169,726



## Warrant programme for the Company's Executive Board and senior managers

The Board of Directors resolved on 24 March 2023 to set up an incentive programme for the Company's Executive Board and 41 senior managers. The programme is based on warrants to be issued by the Board of Directors exercising the authorisation provided in article 5(5) of the articles of association and granted at the 2019 Annual General Meeting, on which occasion the programme was presented to the shareholders. A total of 120,000 warrants were issued, of which 22,500 were awarded to members of the Executive Board and the rest were awarded to the senior managers.

The reason for the award was a desire to align the interests of the senior managers with those of the Group.

The exercise price was fixed at DKK 260.00 per share with a nominal value of DKK 2 plus a 7.5% premium calculated from 1 April 2023 and until the date of exercise. The exercise price was fixed on the basis of market conditions applying on 23 March 2023.

Warrants issued under the programme may be exercised to buy shares in the Company during the period from 1 April 2026 to 31 March 2029, always provided that warrants can only be exercised during the first two weeks of a trading window in which the Company's in-house rules allow management to trade in the Company's shares.

Warrants to be issued are expected to have a value of DKK 39.59 each for an aggregate market value of DKK 4,751,109.00. The market value of the warrants issued was calculated using the Black–Scholes model with volatility of 38.5% calculated on the basis of the price of the Company's shares during the past 12 months, a level of interest rates of 2.60%, a share price of DKK 230.50 (closing price at 23 March 2023) and assuming that warrants awarded are exercised in April 2026. Allowance is made for any dividend payments to be made during the period.

A total of 12,000 warrants were exercised in March 2023. A total of 6,200 warrants from the 2017 programme were not exercised and have therefore expired.

SP Group currently has incentive programmes consisting of 90,645 warrants (2018 programme) that are exercisable as from 2021, 137,221 warrants (2019 programme) that are exercisable as from 2022, 107,500 warrants (2021 programme) that are exercisable as from 2024, 115,000 warrants (2022 programme) that are exercisable as from 2025, and 120,000 warrants (2023 programme) that are exercisable as from 2026.

If a participant resigns from the group company in which he or she is employed, the number of warrants will be reduced on a pro rata basis so as to reflect that the participant was only associated with the Group for a part of the term of the programme. This does not apply if a participant has bought and paid for his or her warrants.



## Note 1. Accounting policies

The interim report for the nine months to 30 September 2023 is presented in accordance with IAS 34, Interim Financial Reporting, as adopted by the EU, and Danish disclosure requirements for listed companies. Other than as set out below, the accounting policies are consistent with those applied in Annual Report 2022, in which the accounting policies are set out in their entirety in note 1 to the financial statements.

#### Changes to accounting policies

Effective from 1 January 2023, SP Group A/S has implemented the following new or amended standards and interpretations:

- Amendments to: IAS 12 Income Taxes
- IAS 1 Presentation of Financial Statements and IFRS Practice Statement 2: Making Materiality Judgements
- IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors

SP Group A/S has implemented the standards and interpretations taking effect in the EU for 2023. None of these have affected recognition and measurement in 2023 nor are they expected to affect SP Group A/S.

## Note 2. Accounting estimates and judgments

In preparing the interim financial statements, Management makes accounting judgments and estimates that affect the use of accounting policies and recognised assets, liabilities, income and expenses. Actual results may differ from these judgments.

The most significant estimates made by Management when applying the accounting policies and the most significant judgment uncertainty related to preparing these interim financial statements are the same as those used to prepare the consolidated and the parent company financial statements for 2022. Reference is made to the information provided on estimates and judgments in note 2 to the consolidated and the parent company financial statements for 2022.

## **Impairment test**

Management had not identified evidence of impairment of the carrying amount of intangible assets including goodwill at 30 September 2023.



# Note 3. Intangible assets Goodwill

	30.09. 2023	30.09. 2022	31.12. 2022
DKK '000	(unaud.)	(unaud.)	(audited)
Cost at 1 January	332,079	244,661	244,661
Foreign exchange adjustment	976	1,240	859
Additions on acquisitions	0	40,591	88,420
Cost at end of period	333,055	286,492	333,940
Impairment at 1 January	1,861	1,861	1,861
Impairment	0	0	0
Foreign exchange adjustment	0	0	0
Cost at end of period	1,861	1,861	1,861
Carrying amount at end of period	331,194	284,631	332,079

## Note 4. Fair value measurement of financial instruments

Listed below are relevant disclosure requirements relevant for the Group's forward exchange contracts.

Derivative financial instruments are measured in accordance with a recognised valuation method, under which all material data are based on observable market data, i.e. level 2.

DKK '000		<b>30.09.</b> <b>2023</b> (unaud.)		<b>30.09.</b> <b>2022</b> (unaud.)		<b>31.12.</b> <b>2022</b> (audited)
Financial assets	Fair value	Carrying amount	Fair value	Carrying amount	Fair value	Carrying amount
Derivative financial instruments to hedge future cash flows	42,562	42,562	0	0	0	0
Financial liabilities						
Derivative financial instruments to hedge future cash flows	0	0	113,162	113,162	33,272	33,272

With a view to hedging the currency risk on the future sale of goods in EUR from the Polish entities, derivative financial instruments have been entered into, in accordance with the Group's currency policy as approved by the Board of Directors, which hedge part of the currency risk related to such sales for a period of up to four years.



## Note 5. Capital position

The Group reviews and assesses its debt portfolio on an ongoing basis, including in respect of developments in interest and market rates. As part of these efforts, the Company redeemed a 5-year F5 mortgage of DKK 1.1 million and fixed rate loans DKK 22.6 million during the nine months to 30 September 2023, while taking out a 1-year F1 mortgage of DKK 32.4 million and a fixed-rate loan of DKK 1.7 million. No loans were redeemed or raised in the third quarter of 2023.

The table below lists loans redeemed and loans raised:

Raised/redeemed	Currency	Matures in	Loan type	Amount in DKK `000
Raised	DKK	2043	F1	32,400
Raised	EUR	2027	Fixed	1,677
Redeemed Redeemed	DKK DKK	2040 2032	Fixed F5	10,970 1,054
Redeemed	DKK	2032	Fixed	5,217
Redeemed	DKK	2040	Fixed	6,438



#### Forward-looking statements

This interim report contains forward-looking statements reflecting Management's current perception of future trends and financial performance. Statements relating to 2023 and the following years are inherently subject to uncertainty and SP Group's actual results may thus differ from expectations. Factors that may cause actual results to differ from expectations include, but are not limited to, changes in SP Group's activities, raw materials prices, foreign exchange rates, the level of interest rates, pandemics, the war in Ukraine and economic conditions. This interim report does not constitute an invitation to buy or sell shares in SP Group A/S.

#### About SP Group

SP Group manufactures moulded plastic and composite components and applies plastic coatings on plastic and metal surfaces.

SP Group is a leading supplier of plastic manufactured products for the manufacturing industries and has increasing sales and growing production from own factories in Denmark, China, the USA, Latvia, Slovakia, Sweden, Finland, Thailand and Poland. SP Group also has sales and service subsidiaries in Sweden, Norway, the Netherlands and Canada. SP Group is listed on NASDAQ OMX Copenhagen and had some 2,360 employees and about 4,200 registered shareholders at 30 September 2023.

> Dan-Hill-Plast develops, manufactures and sells globally own-brand products, such as fenders and buoys.

